

Regional Manager **Application Profile**

Name _____

Address _____

City _____ State _____ Zip _____

Cell Phone _____ Home Phone _____

Email _____ Address _____ Social Security No. _____

1. How were you referred to NEZMarketing?

2. Present Employment

3. Why are you seeking a career change at this time?

4. Please list your sales experience:

5. What intangibles have you sold in the past years?

6. Average earnings for the past three years? _____

7. How do you feel about a straight commission sales career?

8. How does your spouse, or partner, feel about it?

9. What assistance do you need from a manager?

10. Are you open to relocating? _____

11. List your present type and source of prospects:

12. What are your percentage of your calls are by appointment?

13. How do you feel about cold calls?

14. What are your three strongest attributes?

15. What are your three weakest attributes?

16. Have you ever used a “planned presentation?” _____

17. Are you financially able to support yourself for two to four weeks while you are perfecting your sales presentation and preparing for the sales training class?

18. What date would you be available to begin with NEZMarketing?

List all present work experience below, beginning with your most recent position.

1.

Company	Employed Dates		Compensation	
	From:	To:	Start:	End:
	Position:		%Commission:	
	Territory:		%Salary	
Type of Business:	Duties:		Why did you leave:	
Supervisor:	Liked Least:		Liked Most:	

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Company	Employed Dates		Compensation	
	From:	To:	Start:	End:
	Position:		%Commission:	
	Territory:		%Salary	
Type of Business:	Duties:		Why did you leave:	
Supervisor:	Liked Least:		Liked Most:	

3

Company	Employed Dates		Compensation	
	From:	To:	Start:	End:
	Position:		%Commission:	
	Territory:		%Salary	
Type of Business:	Duties:		Why did you leave:	
Supervisor:	Liked Least:		Liked Most:	

Briefly describe your Leadership Experience:

Briefly describe you Entrepreneurial Experience:
